



Inventory Assessment And Historical Audit

IMMEDIATE COST SAVINGS WITH A LONG-TERM ROI THAT JUST MAKES SENSE.

E78 Telecom and IT Expense Management establishes a robust foundation through extensive inventory management, ensuring continuous cost control and reduction. By developing utilization-based frameworks and leveraging expertise across various technologies, we monitor and decrease expenses related to infrastructure and cloud services. This approach provides enhanced visibility and tools for effective cost management, enabling long-term scalability and flexibility for financial success.

DISCOVERY

Our journey begins with a thorough discovery phase unearthing IT cost takeout opportunity. Here, E78 delves into your current IT infrastructure, cost structures, spending patterns, and operational challenges. This stage is about understanding your unique environment and identifying opportunities for optimization and savings.

BY THE NUMBERS

100+

C-Suite & Senior Executives

20+

Average Years Leadership

450+

Engagements to Date

250+

Clients Served



E78 has exceeded our expectations, delivering over 500% ROI over a 5-year period. We continue to rely on PES as an indispensable part of the Patagonia IT team.

— Head of Global IT, Patagonia

patagonia[®]



WHERE DO I BEGIN? E78 IT INVENTORY ASSESSMENT AND HISTORICAL AUDIT

Step 1: Inventory

- Telecom, Network, CX, Wireless, Cloud & SaaS
- Catalog billing inventory
- Audit against contract rates
- Verify inventory status (disconnected but billing? Active location? in use?)
- Proper tax rate application & service type categorization

Step 2: Demand Set

- Identify optimization opportunities
- Billing asset rationalization
- Benchmark current vs. market rates
- Technology evaluation and transformation (fit-for-use)
- Carrier disputes placed by E78

Step 3: Spend Transformation

- Inventory Tracker
- Spend Categorization
- Audit Findings Report
- Rationalization & Optimization Findings Report
- Short term/Long term savings roadmap & recommendations

Client Requirements:

“Light Lift”; Invoice Copies And Contracts Supplied Or E78 Will Aggregate From Carrier Portals On Client Behalf With LOA And Portal Access.

FEES SCHEDULE:


- % of credit from carrier credit (historical audit)
- % of annualized realized savings on E78 savings recommendations implemented (no carrier credit applied)

CLOSE

This inventory is not just a list; it's the bedrock upon which we build a regime of relentless, continuous cost control and reduction. Our granular approach not only reveals immediate savings but also paves the way for sustained cost governance, providing you with a clarity that transforms how you view and manage your technology investments.


ABOUT E78

E78 Partners delivers advisory, talent, and managed services that address the critical finance, technology, and transformation challenges faced by investment managers, private equity sponsors, and corporate leaders across the middle market through Fortune 500 companies.

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